

#### **International Forum**

Unleashing Science, Technology and Innovation for Food and Nutrition Security
With special focus on Africa, Caribbean and the Pacific

#### **Developing a road map**

15-17 October 2014 NH Rijnhotel Arnhem, The Netherlands

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#### **Forum International**

«Libérer la Science, la Technologie et l'innovation pour promouvoir la sécurité alimentaire et nutritionnelle

Avec, comme axe prioritaire, l'Afrique, Les Caraïbes et le Pacifique »

### Élaborer une feuille de route

15-17 Octobre 2014

NH Rijnhotel Arnhem, The Netherlands

# Agricultural Commodity Markets and Commodity Exchanges

Recent Research Findings

16 October 2014, Gerdien Meijerink





Happy World Food Day

# Food Security at LEI Wageningen UR

Food security one of the four main research themes



- Broad focus: from producer, to market actors to consumer
- Specific focus: incentives to produce, market and consume nutritious and sufficient food
- > Technology alone often not enough!



# Food security: 4 dimenions

- Food availability: focus on production
- Food access: focus on income
- Food utilisation: focus on consumption
- Food stability: focus on uncertainty, risk



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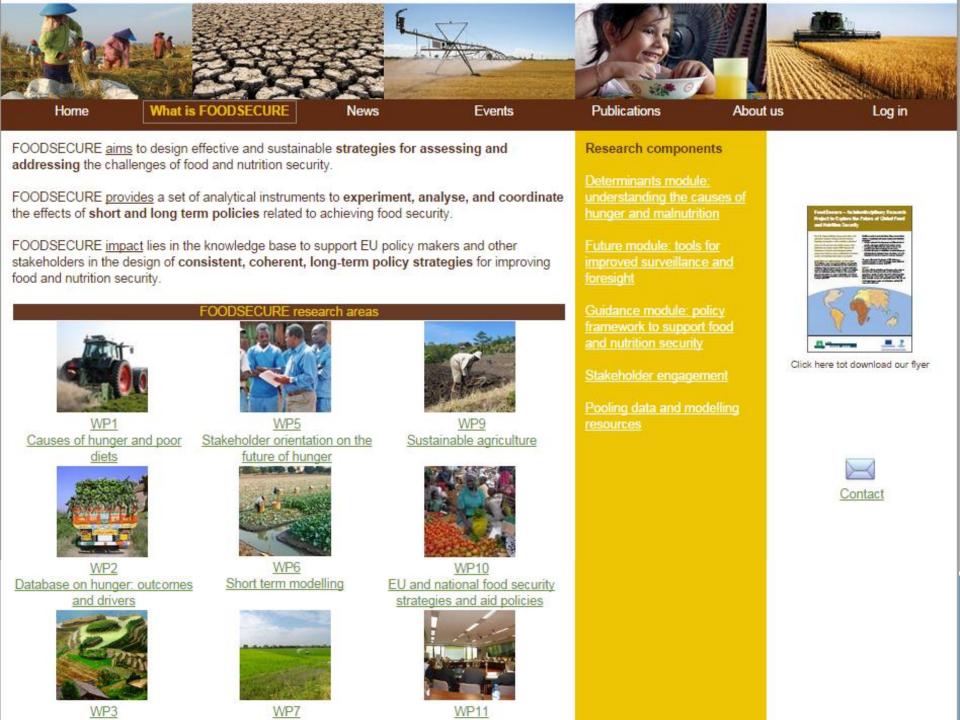
Production of sufficient food alone often not enough!

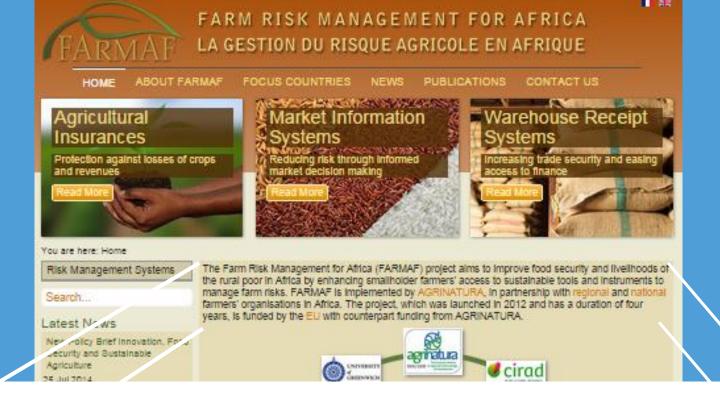


# Food Security at LEI Wageningen UR

- LEI works with
- Policymakers
  - FoodSecure flagship project
    - www.foodsecure.eu
- Private sector
  - FARMAF <u>www.farmaf.org</u>







FARMAF aims to improve food security and livelihoods of the rural poor in Africa by enhancing smallholder farmers' access to sustainable tools and instruments to manage farm risks





## Research approach

- Monitoring and evaluation
- Research provides "good practices"
- Monitoring of implementation (by private sector, farmers' organisations)
- Evaluation
- Feeding back lessons learned



# Innovative tools: reducing economic risk management for farmers

- Insurance
- Market information systems
- Warehouse receipt systems
- Commodity Exchanges
- Collective action

Private sector involvement is crucial



# Case study: Ethiopian Commodity Exchange (ECX)

■ Eleni Gabre Madhin: from researcher to CEO of ECX

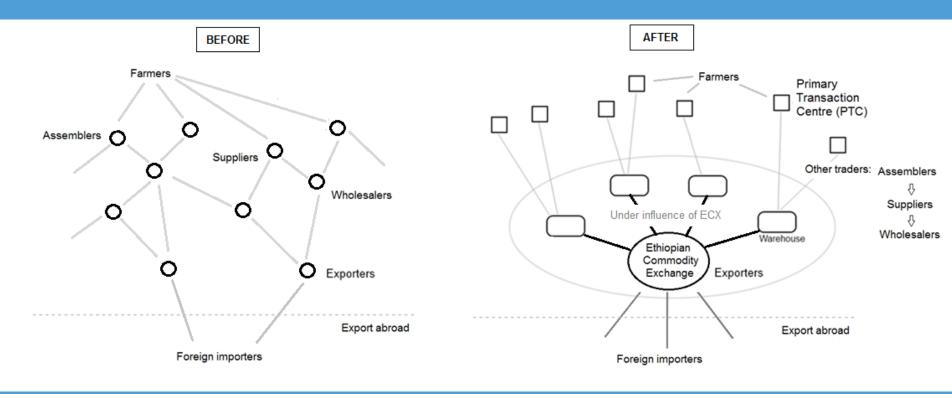




- The importance of markets in food security
- Markets in Africa are generally inefficient, with high transaction costs and risks
- Producers get low price, traders face uncertainty and risks (explains high margins), consumers pay more



### Nuts and bolts of ECX



### ECX improves

- Information (prices, standards, quality)
- Enforcement (no reneging on contracts)



### Effect of the ECX

(based on farmers and traders surveys 2009-2012)

- More transparency against the interests of traders
- After start of ECX, traders avoided using the trading platform
- This also explains languishing commodity exchanges elsewhere in Africa
- Ethiopian government made ECX mandatory for all coffee and sesame trade
- Positive effect on farmers: more transparency also led to more trust in traders
- Negative effect on traders: loss of social capital



### Other innovative solutions

- ECX expensive innovation
- Other, small-scale solutions available

### MWIVATA markets

- Local markets with a regional function:
  - Infrastructure
  - Marketing board that enforces
    - Information (prices, standards, quality)
    - Enforcement (contracts)





## Effect of MWIVATA markets

- Again: more transparency against interests of traders, but because markets attract many farmers, lower transaction costs, they use the markets
- Farmers grow more crops for markets (increased income)
- Markets have grown in volume
- Increased economic activity (restaurants, hotels, shops)





## Conclusions

Involve private sector during research

Innovations needed in markets to improve food security

